

Sr. D. Joaquín Jorge Enrique Sáinz
Fundación Pfizer



PROFESSIONAL EXPERIENCE

- August 2014 - present
Country Medical Director
Spain
Pfizer Essential Health (PEH)
- March 2012- July 2014
Country Medical Director and GEP (Global Established Pharma) Medical Lead
Colombia
Pfizer
- June 2011-March 2012
Emerging Markets Medical Affairs Lead
Women Health/Urology
Emerging Markets (Latin America, Asia, Africa and Middle East, Eastern Europe)
Pfizer
- January 2011-March 2012
Regional Medical Director (Latin America)
Urology/Women Health/Pristiq/Champix
Latin America
Pfizer
- September 2007-December 2010
Regional Medical Director (Latin America)
Cardiovascular Area
Latin America
Pfizer
- July 2005-August 2007
Country Medical Lead (Mexico)
Cardiovascular Products
Marketing Department
México
Pfizer

- May 2003-June 2005
 Training and Development Manager (Colombia)
 Sales Department
 Colombia
 Pfizer

- August 2002-April 2003
 Clinical Research Manager (CeLA Region)
 Medical Department
 CeLA Region (Central Latin America: Colombia, Venezuela, Ecuador)
 Pfizer

- January 2001-July 2002.
 Quality Standards Manager (CeLA Region)
 Medical Department
 CeLA Region (Central Latin America: Colombia, Venezuela, Ecuador)
 Pfizer

- April 1999-December 2000
 Medical Manager (CeLA Region)
 Cardiovascular, Anti infective and SNC Products
 Marketing Department
 CeLA Region (Central Latin America: Colombia, Venezuela, Ecuador)
 Pfizer

- June 2004 - June 2005
 Associated Professor
 Pharmaceutical Clinical Research Module
 Strategic Management Postgraduate Course
 Universidad de la Sabana
 Bogotá, Colombia

- 1996-1999
 Associated Professor
 Pharmacology and Biochemistry Department
 Universidad de la Sabana
 School of Medicine
 Bogotá, Colombia

- 1997-1999
 Associated Professor
 Pharmacology Department
 Universidad El Bosque
 School of Medicine
 Bogotá, Colombia

- 1998-1999
 Associated Professor
 Pharmacology Department
 Universidad Militar Nueva Granada
 School of Medicine
 Bogotá, Colombia

- 1998-1999
 Director

USMLE (United States Medical Licensing Examination) Program
Kaplan.
Bogotá, Colombia.

- 1993-1998
Director and Biochemistry and Pharmacology Instructor
USMLE (United States Medical Licensing Examination) Program
Meditech
Bogotá, Colombia

EDUCATION:

- Measurement, Design and Analysis Methods for Health Outcomes Research.
Pharmacoeconomics
Harvard University
Boston, USA
2004
- Marketing Advance Program
Universidad Adolfo Ibañez
Escuela de Negocios de Valparaíso
Santiago de Chile, Chile
2000
- Operations Management
Universidad de la Sabana
Bogotá, Colombia
1997
- Pharmacology
Universidad Nacional
Bogotá, Colombia
1996
- ESOL (English as a Second Language)
Lindsey Hopkins Technical Education Center
Miami, Florida
1990
- Medical Doctor and Surgeon
Escuela de Medicina Juan N. Corpas
Bogotá, Colombia.
1987